

<b>Income</b>			
Per Capita, Active Carriers		320,450	
Advertisements		235	
Health Benefits Plan		1,022	
Interest		824	
Other Income		2,000	
Per Capita, Retirees		4,667	
<b>Total Anticipated Income</b>			<b>329,198</b>
<b>General Expenses</b>			
Central Federation of Labor		500	
Affiliate dues to AFL-CIO		5,000	
Bank Charges		180	
Building Maintenance		15,270	
Calendars		4,000	
Communications		4,080	
Donations			
Food Drive	300		
Muscular Dystrophy Association	8,500		
Other	500		
<b>Total Donations</b>		9,300	
Elections		-	
<b>Employer Payroll Taxes</b>			
Employer FICA	14,532		
Employer Medicare	3,399		
Federal Unemployment Tax	700		
State Unemployment Tax	200		
<b>Total Employer Payroll Taxes</b>		18,831	
<b>Entertainment</b>			
Steak Fry	5,200		
Stewards' dinner	1,750		
Installation dinner	-		
Summer Party	2,300		
<b>Total Entertainment</b>		9,250	
<b>Health and Welfare</b>			
Retirement Watches	1000		
Funeral Expenses	350		
<b>Total Health and Welfare</b>		1,350	
<b>Health Benefits Representative</b>		1,500	
<b>Insurance and Bonding</b>		1,200	
<b>Legislative</b>			
Lobbying	2,000		
Grace Carol Labor School	1,400		
AFL-CIO Convention	1,000		
<b>Total Legislative</b>		4,400	
<b>Meeting Expenses</b>		5,000	
<b>Miscellaneous</b>		500	
<b>National Convention-2022</b>			
President's convention funding			
Delegate convention funding			

[illegible]

Income

Anticipated Income Calculation	
Current Branch Bi-Weekly Income	12,325
Times pay periods this year	26
Equals Anticipated 2019 Income	<b>\$320,450.00</b>

Training

National Assembly	-	per diem							
	-	airfare							
	-	lodging							
	-	total cost							
								(47,440)	cash flow
Committee of Presidents	375.00	per diem	5 days @ 75.00						
	600.00	airfare							
	625.00	lodging	5 nights @ 125.00						
	1,600.00	total cost							
Regional Assembly		registration							
	500.00	travel							
	375.00	per diem	5 days @ 75.00						
	500.00	lodging	one half room @ 100.00 for 5 nights						
	1,375.00	per person							
	8	attendees							
	11,000.00	total cost							
Steward College	125.00	registration							
	60.00	mileage	100 mile round trip						
	200.00	per diem	4 days @ 50.00						
	300.00	lodging	one half room @ 75.00 for 4 nights						
	685.00	per person							
	10	attendees							
	6,850.00	total cost							
OWCP Training	375.00	per diem	5 days @ 75.00						
	600.00	airfare							
	500.00	lodging	4 nights @ 125.00						
	1,475.00	total cost							
Legislative Lobby		airfare							
		per diem	5 days @ 75.00						
		lodging	one half room @ 150.00 for 4 nights						
	-	per person							
		attendees							
		total cost							
State Assembly		travel							
		per diem							
		lodging							
	-								
		number of delegates							
	-								
Secretary		per diem							
		airfare							
		lodging							
	-	total cost							
Treasurer		per diem							
		airfare							
		lodging							
	-	total cost							
Formal A Training		per diem							
		airfare							
		lodging							
		total cost							

## Payroll

Anticipated Payroll Expenses		32.88	Step O Carrier Tech Hourly						
		49.32	Overtime rate of pay						
Appointed Officers				monthly	hours				
	3,156.25	Editor	Steve Warren	263.02	8				
	789.06	LCPF Coordinator	Josh Thibodeau	65.76	2				
	789.06	Legislative Rep	Chad Mortensen	65.76	2				
	789.06	MDA Coordinator	Jeremy Bailey	65.76	2				
	789.06	Scribe		65.76	2				
	3,156.25	Webmaster	Steve McNees	263.02	8				
	789.06	Parliamentarian	Bob Jewell	65.76	2				
	789.06	Organizer	Justin Lindquist	65.76	2				
	11,046.87								
	165.70	1.5% assumed inflation							
	11,212.58	total							
Elected Officers	annual			bi-weekly	bi-weekly	Overtime per Pay Period			
	81,207.67	President	Mike Wahlquist	3,123.37	80	10			
				Monthly Salary	Hours per Month				
	15,781.25	Executive Vice President	Mike Hansen	1,315.10	40				
	12,625.00	Treasurer	Mike Madsen	1,052.08	32				
	9,468.75	Secretary	Steve McNees	789.06	24				
	1,183.59	Health Benefits	Jimmy Kerekes	98.63	3				
	1,578.12	Director of Retirees	Jeff Asay	131.51	4				
	789.06	Safety and Health	Justin Lindquist	65.76	2			(47,440)	cash flow
	4,734.37	OWCP	Bob Jewell	394.53	12				
	789.06	Sgt-at-Arms	Mike Simonsen	65.76	2				
	1,183.59	Chief Trustee	Chad Mortensen	98.63	3				
	1,183.59	Trustee	Kirk McLaughlin	98.63	3				
	1,183.59	Trustee	Destiney Carrillo	98.63	3				
	131,707.67								
	3,951.23	3% assumed inflation of salaries							
	135,658.90								
Legislative Lobby	1315.10	hours	40						
Stewards	44,584.00	2020 Cost of Stewards							
	668.76	1.5% assumed inflation of salaries							
	45,252.76								
Food Drive	1,315.10	Hours	40			Food Drive Coordinator			
New Member Awards	500.00								
Organizing	1,578.12	4	hours per month			new hire orientation			
		48	hours per year						
Election Committee									
President's 120 Days	5,490.56	Hours	Days			President's Sick Leave Liability to 12/31/2021			
	6,838.54	167	21			President's Annual Leave Liability to 12/31/2021			
	3,945.31	120	15			Cover the Office while President is away on Official Duty			
	15,288.08	465	58			Stewards processing grievances out of installation			
	-								
	31,562.50		120						
Steward Incentive Pay	6,000.00								

# Convention

(47,440) cash flow

## 2022 National Convention

	airfare
	per diem
	half a room
-	President's funding

## 2021 State Convention

100.00	registration
	mileage
30.00	per diem
	lodging
130.00	per person
13	delegates
<b>1,690.00</b>	total cost

## AFL-CIO Convention

112.50	registration
	mileage
25.00	per diem
	lodging
137.50	per person
7	delegates
<b>962.50</b>	total cost

## General Expenses

(47,440) cash flow

### Software

400.00	QuickBooks update
600.00	publisher software
600.00	payroll software
<b>1,000.00</b>	

### President's USPS Benefits

	Employee portion of Retirement
	Government portion of Retirement
	Employee portion of Health Benefit
	Government portion of Health Benefit
	Regular Life Insurance
	Option B Life Insurance
	Option C Life Insurance
61.00	FED VIP
	Agency Matching
	Agency Automatic
<b>61.00</b>	Total cost per pay period
<b>1,586.00</b>	Cost per year

### Phones and Internet Service

90.00	President's cell phone
90.00	Executive Vice President's cell phone
160.00	local phone, DSL, long distance
340.00	monthly
<b>4,080.00</b>	annually

### Small Office Equipment

700.00	Vice President computer
700.00	Treasurer Computer
800.00	laptop for the President
<b>2,200.00</b>	

### Elections

	postage
	P.O. Box
	mostly office supplies
<b>-</b>	

## Entertainment

<b>Steak Fry</b>	<b>50.00</b>	Total Cost per person	(47,440) cash flow
	<b>10.00</b>	less our charge per person	
	<b>40.00</b>	Our cost per person	
	<b>130</b>	Estimated Attendees	
	<b>5,200.00</b>	Total Estimated cost to the branch	
<b>Steward's Dinner</b>	<b>25.00</b>	Total Cost per person	
	<b>70</b>	estimated attendance	
	<b>1,750.00</b>	Total Estimated cost to the branch	
<b>Installation Dinner</b>		Total Cost per person	
		charge per person	
	-	cost to the branch	
		estimated attendance	
<b>Summer Party</b>	<b>2,300.00</b>		